
Working hard to Protect, Promote & Educate our Profession

NEWSLETTER, October 2018



ABS Storage Products
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Edition Highlights

- [MIACCA Calendar of Events](#)
- [Work-Force Development](#)
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- [Top 6 HVAC Industry Trends to Know for 2018](#)
- [The "On Command" Hot Water Recirculator](#)
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Michigan Legislative & Regulatory Update

*Message from President
Bill Krestakos*



Fall is finally here and with the changing season our attention turns to heating our homes.

It is important to make sure that our customers understand the importance of a Preventative Maintenance even on newer equipment. As you



LARA withdraws STRA rules

The proposed Skilled Trades Regulation Act, 2016 PA 407, (STRA) Rules 2017-009 through 2017-014 have been withdrawn by the Michigan Department of Licensing and Regulatory Affairs (LARA). LARA gave no explanation for withdrawing the proposed STRA rules other than they are rewriting them.

[Read Full](#)

"Good Moral Character" and Board involvement

The [House Bill 6110](#) would amend provisions of Public Act 381 of 1974 regarding "good moral character". The statutory requirements for many types of occupational licenses require that an applicant for a new or renewal license be of "good moral character." Public Act 381 defines "good moral character" and also contains provisions intended to support the rehabilitation efforts of former offenders by, among other things, prohibiting the use by a licensing board of a criminal record as the sole proof of an applicant's lack of good moral character.

HB 5376 Passed House – Now on to Senate Regulatory Reform Committee

Supported by MIACCA, as passed by the House, [HB 5376](#) would require advisory committees made up of industry representatives to review all new codes to be adopted by LARA. HB 5376 is now before Senate Regulatory Reform Committee consisting of:

- [Tory Rocca](#) (R) Committee Chair, 10th District
- [Rick Jones](#) (R) Vice Chair, 24th District
- [Marty Knollenberg](#) (R) 13th District
- [Mike Kowall](#) (R) 15th District
- [Peter MacGregor](#) (R) 28th District
- [Joe Hune](#) (R) 22nd District
- [Rebekah Warren](#) (D) Minority Vice Chair, 18th District
- [Curtis Hertel Jr.](#) (D) 23rd District
- [David Knezek](#) (D) 5th District

If you know of anyone who lives in one of these Senator's

know proper maintenance keeps the system running at its peak efficiency, helps to prevent break downs and most importantly helps to identify carbon monoxide leaks and breached heat exchangers.

The Consumer Products Safety Commission (CPSC) reports that approximately 200 people per year are killed by accidental CO poisoning with an additional 5000 people injured. These deaths and injuries are typically caused by improperly used or malfunctioning equipment aggravated by improvements in building construction which limit the amount of fresh air flowing in to homes and other structures.

Inform your customer that Carbon Monoxide (CO) is a colorless, odorless, tasteless and toxic gas produced as a by-product of combustion. Any fuel burning appliance, vehicle, tool or other device has the potential to produce dangerous levels of CO gas. Examples of CO producing devices commonly in use around the home include:

- Automobiles
- Charcoal grills
- Fireplaces and woodstoves
- Fuel fired furnaces
- Gas dryers
- Gas stoves
- Gas water heaters

If you come across a home

districts, please encourage them to contact their senator and ask them to support HB 5376.

Board of Boiler Rules Update

MIACCA attended the October 2, 2018, the Board of Boiler Rules and the STRA rules proposal were discussed. Some board members were upset that the boiler rules were not given to them for input or approval. They would have like to have seen them prior to the public hearing. [.Read Full](#)



Caesars Palace, Las Vegas - October 10-12, 2018

Service World Expo will provide all the best business insights, marketing strategies, moneymaking practices, and more. This is the 3rd Annual event brought to you by Service Nation Inc., a company who is passionate about helping HVAC, Plumbing, and Electrical contractors grow and achieve business excellence.

[Read More](#)

MIACCA Welcomes ABS Storage Products as a new Gold Member!



image to watch an ABS Storage Products promotional video)

Established in 1932, ABS Storage Products has shown its expertise in systems and design for commercial vehicles' custom interior and exterior work since its incarnation. Owned by the Demovski family since 1992 and currently run by Sam and Larry Demovski, the company provides such services as custom service van interiors, emergency equipment/accessories, electronic

that you service that doesn't have a carbon monoxide alarm, let them know the important safety factors of buying one from you. This is a great safety add on to any tune up.

As always stay safe and keep up the great work!



Request to Mechanical Inspectors

MIACCA sincerely appreciates the efforts of our Mechanical Inspectors. However there have been some citations issued to our contractors that could be better clarified. To help us take care of citations better and to finish a project, it has been suggested that a more concise description of the problem would better help us determine how to fix it the first time around.

We want to maintain a good working relationship with our inspectors and this is one way that has been suggested to improve it.

We appreciate any feedback from our inspectors on what we can also do to make your job easier!

MI Energy
Michigan Agency for Energy

deadbolt systems, spray in insulation, lighting and much more.

In their 75,000 square foot Detroit facility, ABS Storage Products workers can be found installing interior shelving, electronic deadbolts, and special LED lighting in various commercial vehicles. Their clientele includes companies who use refrigerated vehicles, HVAC/R vehicles, and even emergency responder vehicles such as police cars. ABS also installs the wiring, computer systems, power inverters, and even the outer designs of the vehicles.

"We represent multiple lines of products for the end users and represent many companies for the upfits which we can do in 24 hours in most cases," said General Manager Sam Dimovski. ABS is also a member of the NTEA, the association for the work truck industry and authorized upfitters for Ford, GM, Nissan, FCA, and Mercedes as well as authorized installers for Adrian Steel, Kargo Master, Weather Guard, MasterRack, Prime Design, and Ranger Design.

Organizations interested in learning more about ABS Storage Products and their services can see more online at www.absstorageproducts.com and www.abspoliceequipment.com.



8 Ways To Reduce Energy Use At Home

Each month, homeowners receive energy bills they wish were just little lower. Some customers are surprised to see that despite efforts to become a more energy-efficient home, bills are still high. Often, this can happen in the summer or winter when HVAC systems are being used the most to keep your home at a comfortable temperature.

If you want to lower your home energy bills, you've come to the right place. Here are a few ways you can reduce your energy usage at home to save money long term.

One way homeowners can reduce their energy usage is with a properly working HVAC.

Time running out to apply for Home Heating Credit

Deadline is September 30 to seek help with winter energy bills

LANSING, Mich. – The Michigan Agency for Energy (MAE) reminds qualified homeowners or renters that they must apply by Sept. 30 to receive the state's Home Heating Credit.

The Home Heating Credit helps Michigan residents who are low-income; deaf, disabled or blind; senior citizens; or disabled veterans to pay their energy bills. Applicants do not need to file a Michigan tax return to get the Home Heating Credit.

"We strongly encourage those who need help with their heating bills to apply for the Home Heating Credit," said Anne Armstrong Cusack, executive director of MAE. "Last year, more than 304,000 Michigan households qualified for assistance, leaving them with more money to pay for other critical needs such as medicine, housing, transportation, or food."

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Next Level

[Read More](#)



WFD October Update

Submitted by Michael Cain: President Michigan Engineered Comfort Corporation (MECC) | Facility Engineers, Contractors & Consultants

We had a great hands-on day at Ferris State University!



For our Membership, MIACCA has been Super Busy and all over Michigan!

Marshall Plan

We continue to meet with the Grand Rapids Schools, Lansing Community Schools, the Livingston County Schools, Wayne County Schools and others, to collaborate and partner with their programs.

- The State has rolled out a program to help fund the Skilled Trades & Education of the same.
- They have money from several departments to assist in paying tuition for your technicians.
- They have money available to assist you in hiring interested entry level HVACR apprentices.
- They have funds available to promote the Skilled Trades to the Counselors, Students & Parents.
- They are asking Employer Associations such as MIACCA, to collaborate with K-12 Schools.
- They want MIACCA to assist in developing "Early College" opportunities for 11th & 12th graders.

As our workforce and customers evolve, the approach to effective leadership must transform. Traditional command and control leadership is giving way to a more connected, collaborative, and flexible approach to managing people and performance.

The next generation of HVAC owners and managers need to develop their own leadership and management style. Achieving that requires knowledge and how to use the tools, resources, and the HVAC community to accomplish these goals.

ACCA Next Level is here to help the next generation of your business succeed. Attendees will learn to build the business and personal skills they need to excel at their jobs through professional development sessions and networking opportunities.

Attendees will view themselves as professionals, understand the importance of the bottom line, establish tangible goals, and discover why customer relationships matter to your HVAC business.

[Read More](#)



Drive S.A.F.E

[Speed](#)
[Attention](#)
[Fatigue](#)
[Emotion](#)

- They are asking MIACCA to commit to hiring young persons into the trade, as "helpers".
- They are asking us to hire Interns and to develop Apprentices to Journeymen, in HVACR.
- We are very engaged with their programs for the HVAC Industry to help you to build your team.

[Read Full Report With Photo Slideshow](#)



Thank you for participating in Project Service Days!

With the help of the volunteers and partners below, MIACCA was able to service those in need of furnace inspections. We appreciate having the opportunity to have students from Ferris State University who come along for this hands on experience.

A big thank you to Doug Milholin, at Johnstone, for opening up his branch and donating parts for the event.

Thank you to Schaafsma Heating & Cooling for hosting the morning event and providing a parts runner and their exceptional dispatcher Michelle Mancuso who volunteered in mapping out the homes and making sure the event ran smoothly for the techs.

Thank you to DTE and Otherway Ministries for assisting with obtaining the homes of those in need of service.

2,440,000 injured and 35,092 dead†. Those are the statistics from our nation's highways in 2015 as a result of motor vehicle traffic crashes. These are family members, friends, and neighbors.

Distracted driving continues to be an epidemic, but it is not the only factor in vehicle crashes. There are three other major causes: speed, fatigue, and emotion, which are equally as important to address.

At Federated Insurance, we are making a concerted effort to help our clients avoid preventable losses caused by vehicle crashes. Our new program, titled Drive S.A.F.E., was created to raise awareness of factors leading to car crashes, and specifically provide risk management techniques to address these alarming trends.

[Read More](#)

Product Spotlight-

The "On Command" Hot Water Recirculator

This product, produced by Taco, Inc., out of Cranston, Rhode Island, saves money, energy and water while delivering hot water in a timely manner. It involves installation of the "On Command" pump that attaches to the hot and cold water lines under a kitchen or bath fixture in a home. When activated, it allows the cool water being drained to circulate back to



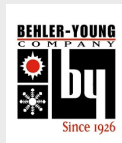
the water heater through the cold water line, allowing hot water to be delivered at any time 24 hours a day. A [video](#) about the pump on the Taco (pronounced Tay-co with a long 'a') website provides more information about how it functions. The video also points out that the average home wastes around 12,000 gallons of water a year waiting for warm water. [Read More](#)

2018: The Best Contractor s to Work for News!





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